



***World Archery Federation
Lausanne***

***Report of the auditor
to the Congress and
to the Executive Board
on the financial statements 2015***



Report of the auditor
to the Congress and to the Executive Board of the
World Archery Federation
Lausanne

On your instructions, we have audited the financial statements of World Archery Federation, which comprise the balance sheet, statement of income and expenditure and notes, for the year ended 31 December 2015.

Executive Committee's responsibility

The Executive Committee is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Executive Committee is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the existence and effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements for the year ended 31 December 2015 comply with Swiss law.

PricewaterhouseCoopers SA

Guillaume Nayet

Audit expert

Patrick Wagner

Audit expert

Lausanne, 12 April 2016

Enclosure:

- Financial statements (balance sheet, statement of income and expenditures and notes)



Balance sheet at December 31

	Notes	CHF 2015	CHF 2014
Assets			
Current assets			
Cash and cash equivalents		426'958	394'523
Marketable securities		556'100	4'327'025
Accounts receivable	2	412'835	348'205
Other receivables		142'660	119'602
Inventory		151'686	187'216
Prepayments		305'111	157'191
Total current assets		1'995'349	5'533'762
Fixed assets			
Tangible fixed assets, net:			
Administrative building		1'615'473	1'615'473
Office furniture and equipment		3'675	5'250
Vehicle		15'759	26'264
Computer equipment		8'842	18'165
Event Tool Box equipment		32'878	38'732
Total fixed assets		1'676'627	1'703'885
TOTAL ASSETS		3'671'977	7'237'647
Liabilities and funds			
Current liabilities			
Accounts payable		354'400	267'636
Other payables		0	0
Accruals		79'049	126'861
Membership fees 2016 / 2015		64'351	64'591
Deferred income		70'595	0
Total current liabilities		568'395	459'088
Funds			
Unrestricted funds		3'103'581	6'778'558
TOTAL LIABILITES AND FUNDS		3'671'977	7'237'647

Statement of income and expenditure for the year ended December 31

	Notes	CHF 2015	CHF 2014
Income			
Operating Income:			
Various Income & Fees	3	466'534	311'123
		466'534	311'123
Olympics Revenue	4	159'113	351'260
Commercial Revenue	5	2'029'794	1'953'591
Total Income		2'655'441	2'615'973
Expenses			
Administration Expenses:			
Salaries & Social Charges		-1'479'297	-1'486'596
Staff Expenses		-32'206	-28'898
Office Administration	6	-230'776	-239'931
Office Projects & Activities	7	-86'175	-76'598
Accounting & Legal fees	8	-37'146	-24'501
		-1'865'600	-1'856'524
Operating Expenses:			
Communications/Marketing/Sponsorship	9	-298'234	-351'717
Consulting (Fees, Think-Tank/Event Bidding)		-24'000	-47'027
Audiovisual Production	10	-666'087	-566'194
Congress Expenses		-133'917	0
Executive Board & Executive Expenses	11	-153'110	-137'584
Committee Expenses	12	-289'052	-325'478
Continental Confederations	13	-165'290	-165'437
Development Programs	14	-85'006	-98'910
Global Sport Development		-61'406	-66'952
Olympic Solidarity	15	-58'848	-145'411
Olympic Games		-43'481	0
Youth Olympic Games		0	-77'048
Paralympic Games		-83'521	0
World Championships Costs	16	-401'925	-247'142
Other Games, Bids & Future Events		-100'114	-125'760
Event Tool Box		-81'092	-106'118
Event Services		-36'471	0
World Cups	17	-1'722'015	-1'878'982
Loss on Debtors		-4'689	-4'312
		-4'408'256	-4'344'073
Depreciation:			
Depreciation	18	-35'493	-57'485
		-35'493	-57'485
Financial Income and Expenses:			
Financial Income	19	59'227	122'606
Bank/Credit Card Charges		-5'407	-6'365
Financial Expenses	20	-58'678	-89'425
Exchange Rate Differences		-16'135	53'606
		-20'994	80'422
Extraordinary Expenses:			
Extraordinary Expenses		-74	-2'823
		-74	-2'823
Total Expenses		-6'330'417	-6'180'483
excess of income (+) / expenses (-) over income for the year		-3'674'977	-3'564'510
Unrestricted funds at beginning of the year		6'778'558	10'343'068
Unrestricted funds at end of the year		3'103'582	6'778'558

Notes to the financial statements

1. Summary of significant accounting policies

1.1 Basis of accounting

These financial statements have been prepared in accordance with the provisions of commercial accounting as set out in the Swiss Code of Obligations (Art. 957 to 963b CO, effective since 1 January 2013). The financial figures of previous year in the balance sheet and income statement have been prepared according to the new structure. There were no significant changes in presentation and measurement.

World Archery Federation uses the accruals basis of accounting in preparing the financial statements.

1.2 Accounting for foreign currencies

The accounting records of World Archery Federation are kept in Swiss Francs.

Assets and liabilities denominated in currencies other than Swiss Francs are based on exchange rates ruling at the year-end. Transactions denominated in other than Swiss Francs are recorded at monthly average rates or at the date of transaction; all exchange losses and realised exchange gains are recognised as financial income or expense.

1.3 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash balances and call deposits with maturities of three months or less.

1.4 Marketable securities

World Archery Federation values its marketable securities at year-end market value. Gains or losses arising from the revaluation of marketable securities are taken to the statement of income and expenditure.

1.5 Receivables

Receivables and other short-term receivables are carried at their nominal value less necessary valuation adjustment.

Notes to the financial statements

1.6 Inventory

Inventories are valued at the lower of cost (acquisition or manufacturing cost) and net realisable value.

1.7 Administrative building

World Archery Federation bought its administrative building in 2006 for a gross amount of CHF 1.8mio and its mortgage of CHF 1.118mio was reimbursed to Credit Suisse on 31 December 2013.

Depreciation was calculated at the rate of 3% per annum on the net book value until December 31, 2009. As from January 1, 2010 the accounting policy has been changed; depreciation is no longer calculated on the World Archery Federation administrative building. An annual assessment is made as to whether the current estimated value of the administrative building is less than the net book value; should this estimated value be lower than the net book value, an impairment charge against the carrying value will be recorded.

1.8 Recognition of income

Income is recognised based on contracts and during the year of events.

1.9 Pension liabilities

On 31 December 2015, the liability to the pension scheme amounted to CHF 0.

1.10 Staff

The number of full-time equivalents did not exceed 50 on an annual average basis.

Notes to the financial statements

	CHF December 31, 2015	CHF December 31, 2014
2. Accounts receivable		
Associate Members	33'796	44'087
Members Associations	83'532	97'682
Other Debtors	249'779	203'099
Other Debtors MasterCard	-1'500	-1'306
Bad Debts	-4'364	-4'054
Olympic Solidarity	51'592	8'696
	<u>412'835</u>	<u>348'205</u>
3. Various Income & Fees		
WA Registered Tournaments	34'100	39'954
Merchandising	58'591	33'129
Publications, Target, Arrow	0	324
Association Members Fees	64'751	56'571
Associate Members Fees	38'658	35'732
Income Video/DVD	22'769	0
Sundry, Income, Postage, etc	168	0
Development Partner fees	9'817	9'615
Global Sport Development	73'035	66'953
Income Event Tool Box	74'979	38'219
Income Event Services	74'434	0
Extraordinary income	15'232	30'627
	<u>466'534</u>	<u>311'123</u>
4. Olympics revenue		
Various Incomes (IPC, etc)	32'375	50'165
IOC Income	0	84'242
Olympic Solidarity	59'748	154'364
Grant IOC/Olympic Solidarity IF	66'990	62'489
	<u>159'113</u>	<u>351'260</u>

Notes to the financial statements

	CHF December 31, 2015	CHF December 31, 2014
5. Commercial Revenue		
Licences - Royalties	36'705	33'968
Sponsors (incl. VIK)	1'557'578	1'452'913
Internet Revenue	20'109	18'233
TV Revenue	169'230	151'309
Bid Cities	246'171	297'168
	<u>2'029'794</u>	<u>1'953'591</u>
6. Office Administration		
Building Service costs	-56'017	-54'437
Office Supply, Maintenance & Cleaning	-18'987	-11'504
Phone & Fax	-25'561	-28'167
Electricity	-3'011	-2'285
Postage	-2'214	-3'775
Lease Payments	-4'308	-21'709
Computing Costs & Internet costs	-75'770	-74'058
Insurances	-42'377	-40'254
Meeting Expenses	-1'831	-1'167
Freight & Customs	-699	-2'577
	<u>-230'776</u>	<u>-239'931</u>
7. Office Projects & Activities		
Clean Sport Management	-86'175	-76'598
	<u>-86'175</u>	<u>-76'598</u>
8. Accounting & Legal Fees		
Accounting & Audit Fees	-22'146	-24'501
Legal Fees	-15'000	0
	<u>-37'146</u>	<u>-24'501</u>

Notes to the financial statements

	CHF December 31, 2015	CHF December 31, 2014
9. Communications/Marketing/Sponsorship		
Subscription to associations	-6'004	-6'251
Publications, Target, Arrow, Advertising	-3'138	-62'064
Merchandising/Flags, Pin's, Ties & Others	-42'846	-31'270
Sponsorship costs	-97'816	-14'481
Public Relations	-93'255	-111'510
Graphic Design	0	-3'440
Renewing event equipment	-55'176	-122'702
	<u>-298'234</u>	<u>-351'717</u>
10. Audiovisual Production		
TV Production	-402'975	-436'882
Expenses Video/DVD	-23'944	0
Expenses Internet - Development	-204'851	-94'681
TV Consulting	-34'317	-29'226
Olympic Film	0	-5'405
	<u>-666'087</u>	<u>-566'194</u>
11. Executive Board & Executive Expenses		
Executive Board	-24'606	-18'309
Executive	-128'504	-119'275
	<u>-153'110</u>	<u>-137'584</u>

Notes to the financial statements

	CHF December 31, 2015	CHF December 31, 2014
12. Committee Expenses		
<i>Committee</i>		
Finance & Audit Board	-8'273	-7'947
Const. & Rules Committee	0	-4'566
Technical Committee	0	-4'321
Target Archery Committee	-4'929	-3'976
Field Committee	0	-3'904
Judges Committee & Conference & Uniforms	-223'227	-194'626
Medical Committee	-8'225	-29'277
Coaches Committee	-5'958	-11'519
Athletes' Committee	-411	-4'886
ParaArchery	-36'768	-58'780
	<u>-287'791</u>	<u>-323'803</u>
<i>Ad Hoc Committees & Coordinators</i>		
Women in WA	-363	-1'675
WA Strategic Planning	-898	0
	<u>-1'261</u>	<u>-1'675</u>
	<u>-289'052</u>	<u>-325'478</u>
13. Continental Confederations		
WA Oceania incl. MA's fees	-11'681	-5'840
WA Africa incl. MA's fees	-37'262	-51'508
WA Americas incl. MA's fees	-59'267	-56'713
WA Asia incl. MA's fees	-12'048	-9'612
WA Europe incl. MA's fees	-45'032	-41'766
	<u>-165'290</u>	<u>-165'437</u>
14. Development Programs		
Equipment	6'607	-6'911
Bangkok Center	-84'851	-72'123
Development Programs	-6'762	-19'876
	<u>-85'006</u>	<u>-98'910</u>

Notes to the financial statements

	CHF December 31, 2015	CHF December 31, 2014
15. Olympic Solidarity		
Olympic Solidarity	-58'848	-145'411
	<u>-58'848</u>	<u>-145'411</u>
16. World Championships Costs		
WAYC - Yankton 2015, USA	-130'995	
WAC - Copenhagen 2015, DEN	-261'062	
WA3DC - Terni 2015, ITA	-9'868	
WAIC - Nîmes 2014, FRA		-86'956
WAFC - Zagreb 2014, CRO		-160'186
	<u>-401'925</u>	<u>-247'142</u>
17. World Cups		
World Cup Travel & Accommodation	-211'439	-259'757
World Cup Marketing & Media	-12'454	-74'932
World Cup Various	-265'291	-345'448
World Cup Prize Money	-208'222	-209'281
World Cup Results/Timing	-106'621	-163'533
World Cup TD & Judges Costs	-4'391	-5'779
World Cup TV Production	-616'315	-601'277
World Cup Transportation & Logistics	-297'282	-218'975
	<u>-1'722'015</u>	<u>-1'878'982</u>
18. Depreciation		
Office Furniture & Equipment depreciation	-1'575	-2'250
Computer Equipment depreciation	-9'323	-17'081
Event Tool Box Equipment depreciation	-14'090	-16'599
Vehicle depreciation	-10'505	-21'555
	<u>-35'493</u>	<u>-57'485</u>
19. Financial Income		
Interests	59'227	122'606
	<u>59'227</u>	<u>122'606</u>
20. Financial Expenses		
Interest and Charges	-14'121	-23'515
Loss on investments	-44'557	-65'910
	<u>-58'678</u>	<u>-89'425</u>